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PRICE LIST - FALL 1938

FLYING CLOUD FARMS, Inc.

BANCROFT WINSOR

Acushnet Station

New Bedford, Mass., U. S. A.

First of all we want to thank all our customers and friends for the letters we received inquiring about how we came through the hurricane. It sure is great to feel that so many of our customers are interested in our welfare beyond just the fact that we sell them gladiolus bulbs.

While we are in the area that suffered the greatest loss of life, it is with great thankfulness that we can say none of our immediate family were lost and loss of property is nothing compared to loss of life. Our loss was heaviest in the apple orchard where many thousands of bushels of apples were destroyed and trees uprooted. In the gladiolus field we lost our late cut flowers but the bulbs were not in any way damaged; in fact, not a single tag was even pulled out.

We had some trays of dug bulbs that were drying in the field and these were tipped over; a piece of land on Mattapoissett Neck, which we had planned to use for part of our planting next year, was covered by the tidal wave and the salt left there when the water receded, — maybe enough so we can not use it next season; a chemical analysis late in the winter will determine it. So you see we were fortunate and again many thanks for your interest!

This price list contains a RETAIL PREPAID list and a WHOLESale NOT PREPAID list. If you are interested in large lots or a large order, we will be glad to quote you special prices. Prices in this list are good only until regular catalogue is out about January 15.

Many people prefer to buy at least part of their bulbs in the fall and I believe it is a good practice to do so whether they are wanted for shipment as soon as cured or to be held until spring. Any orders that we receive in the fall for spring delivery are put up at that time and stored in wire bottom trays until shipped so that the early orders **do** get the choice of the bulbs.

Past experience shows that the average prices show little change from fall to spring but often some sizes of certain varieties are sold out before the first of the year and have to be omitted from the January catalogue. One great advantage of buying in the fall is that you are assured of just what you want in both size and variety. Another reason for buying from us in the fall is in the actual saving in cash. In order to spread out the work so that each order may continue to have the personal attention of some member of my own family, who has a real interest in the business, and to get in some cash before the rush season, we are offering you what we think are really generous discounts. In comparing prices remember that until January 15 our prices to you on retail orders are from 1/5 to almost 1/3 less than our list, depending on the size of the orders.

I believe it to be a great white glad and know many of those that are growing it agree with us!

RANDOM NOTES FROM THE PAST SEASON

From a strictly commercial cut-flower standpoint, the past season has again proven that at least for us the first blooms are the most profitable and I believe that is the case in most localities. Therefore, such varieties as WHITE ORCHID, POLAR ICE, ROI SOLIEL, LAUSANNE, KRIMHILDE, PELEGRINA, LIBELLE, SONATINE, EARLY DAWN, TANGERINE, MR. CUTHBERTSON, PROF. VON SLOGTERN and YELLOW PERFECTION continue to be the ones we cut very early and bring the best prices. These varieties are easy growers, especially early in the season, and are "100% cutters"; that is, give very few spikes that are not saleable. KRIMHILDE seems to fill the gap for a very early light lavender pink. A bit later in the season MINUET, COMMANDER KOEHL, PICARDY, FRANK J. McCOY, MOTHER MACHREE, RED LORY, PIMPERNEL, CAMELOT, COIMBA, ORLANDO, SOUTHERN CROSS and MAID OF ORLEANS are our best commercials.

ROSEMARIE PFITZER was great the past season! The new whites: KRYTBERG, WHITE COLOSSUS, VREDENBERG and WHITE TRIUMPHATOR were good and one never seems to have too many whites. MRS. G. G. ERREY, a new creamy white, was very wonderful and possibly the most valuable variety Errey has ever introduced. SOUTHPORT, with its very pleasing pink color, still seems one of the best of Mair's for some time. DAILY RECORD is very fine too, having a wonderful sheen and texture in the blooms that is seldom seen in red shades.

Now that MISS NEW ZEALAND and TAKINA are so much reduced in price everyone should grow them. I was a bit surprised to find the cut flower market so enthused over TAKINA; in the market they refer



SURFSIDE

Award of Merit N. E. G. S. Seedling Committee 1937

Award of Merit British G. S. Trial Gardens 1938

Award of Merit Maryland G. S. Trial Gardens 1938

Should any other reputable grower advertise lower prices we will be glad to meet those prices so long as stocks are available for we do not intend to be knowingly undersold.

If any customer is interested in Jumbo bulbs, and is willing to pay the transportation, we will be glad to send them as long as available.

Descriptions of most of the varieties in this price list will be found in our last spring's catalogue. If you do not have a copy drop us a card and one will be forwarded. A few of the varieties have just been released and, therefore, no descriptions will be found in last spring's catalogue.

The past summer was a great growing season! The natural supply of water made the use of irrigation unnecessary and the rain came at about equal intervals so the growth was uninterrupted even in the lightest soils. We did not have a killing frost until after the first of November giving us fine weather to both dig and cure the crop.

We exhibited in a dozen shows from Tennessee to Michigan and east by using air express. Most of these shipments went through in good condition except where the nearest air terminal was so far away that the added rail trip took an extra day. We had nice reports from these shows and many wrote us of this or that seedling that appealed to them for we shipped largely seedlings with a few of the newer varieties. At the New England Gladiolus Society show in Boston we received a gold medal for our display which also was largely seedlings, including PRESTIGE, RED BANK and GARDEN OF THE NATIONS which are the three new introductions we will offer in our January catalogue.

During the past season SURFSIDE was given an Award of Merit by the British Gladiolus Society Test Garden and also by the Maryland Gladiolus Society Test Garden where only three awards were made. We be-

to it as "American Beauty" although it does not seem very close to that color to me. TASMAN was as outstanding as a year ago; the blooms are almost as large as MISS NEW ZEALAND, the color better, and a very strong grower with wide green foliage. STAR OF BETHLEHEM still seems to be the best white for exhibition and a fine commercial if the price was a bit lower, — still it would be well to get a start in it this year.

RED GIANT again was fine but just seemed to dodge the shows. RAMSAY MacDONALD is our best purple. The smoky lavender OKARINA attracts much attention as does GREEN LIGHT; both are good novelties. We have a fine new grey sport that seems to be the best of this shade to date, — being a real dove grey in color; it is named "Grey Ghost" and we shall offer it in our spring list at a nominal price. BLUE BEAUTY is a great "blue". ALLEGRO and MAX REGER both were fine again. TUNIA'S TRIUMPH was enormous

and seems a very fine variety. Barth's new varieties seemed better than those from any other European source. JOSEPH HAYDEN is a pretty novelty and the garden visitors all seemed to enthuse over it.

Probably the new lavender ISOLA BELLA was as popular as anything in the field; I think it a great glad and it increases easily although the bulblets are usually rather small. FRAU PROF. GOCHT and P. D. VAN MOURIK looked to be good additions from PFITZER, — surely worth a trial. BLACK OPAL is easily the best in its color for it has length of flower head, — "stretch" I call it — which is lacking in about all the dark reds. BLUE DELIGHT we still prefer to PELEGRINA as it has stem enough to hold it straight in the row.

There were many others even more recent that were outstanding which we will give you descriptions of in the January catalogue.

TERMS

No order accepted for less than \$1.00 which must be accompanied by cash in full, and no single item for less than 20 cents. On orders of \$5.00 and up we will accept 25% (twenty-five per cent) with the order, balance before shipment. We will prepay all retail orders to any point in the United States or Canada. Where bulbs (not bulblets) are priced each, ten bulbs will be sold at eight times the single price; five bulbs or more at the ten rate. When there is a figure before the price of a variety, as 2—.20 or 5—.25 etc., it means two bulbs or bulblets for twenty cents or five bulbs or bulblets for twenty-five cents as the case may be. Large bulbs will be 1¼" up, medium will be ¾" up, small will be ⅝" up; as long as available the larger bulbs of each grade will be used.

Please mark on the order whether you want bulbs shipped at soon as cured or held until spring. While we prefer not to ship until late in December, by which time all stocks are cleaned and alphabetically arranged in the store house, we can ship as soon as cured if you have reason for wanting them earlier. We guarantee safe arrival at all times. If you are willing to pay for the transportation on your order I will see that bulbs, much in excess of the transportation cost, are included with your order. Should your order be part from the wholesale list and part from the prepaid list, I will ship it all collect and add enough extra bulbs to cover the transportation cost on the prepaid part of your order. If your order is a fair sized one I believe express, to most points, is cheaper and surely much safer.

These prices supersede all previous lists. Obvious errors in price are cancelled.

SPECIAL FALL DISCOUNT

On orders from this list **except wholesale lots** (see wholesale list for special offer) WITH FULL PAYMENT received before January 15 you may take cash discounts as follows:

\$3.00 to \$5.00 take 20% off
\$5.00 to \$25.00 take 25% off
\$25.00 up take 30% off

This is a REAL DISCOUNT, ADD UP YOUR ORDER AND DEDUCT THE AMOUNT; it does not mean that you must add bulbs to the amount of the discount, as is usually the case. I believe these large discounts are preferable to special discounts to be taken in bulbs or premium coupon offers for various sized orders.

GRADED LOTS

The "GRADED LOTS" have been so popular that we will again offer them. While this list is in effect we will put up 50 cent lots of any variety that does not exceed 25 cents for a single large bulb, and \$1.00 lots of any variety not exceeding 50 cents for a large bulb. The customers that had these lots the past few seasons know the value they received; to the others we will just say that they will be much in excess of the catalogue prices and contain a good assortment of sizes. If you wish part in bulblets please mention it as otherwise they will be made up entirely of bulbs.

PREPAID PRICE LIST OF VARIETIES

	Per	Large 1¼" up	Medium ¾"-1¼"	Small ⅝"-¾"	Per	Bulblets		Per	Large 1¼" up	Medium ¾"-1¼"	Small ⅝"-¾"	Per	Bulblets
AACHEN	1	\$1.20	\$.60	\$.30	5	\$.40	BEN	1	.15	.10	3—.15	20	.10
ABYSSINIE	1	1.00	.60	.35	1	.10	BERICE	1	.20	2—.25	2—.15	10	.20
ADVANCE	1	.50	.30	.20	4	.20	BETSY BOB-UP		2—.12	3—.10	10—.15	Pkg.	.10
A. H. WOODFULL		5—.25	5—.15	10—.15	25	.15	BETTY HUMPHRIES	1	1.00	.70	.50	4	.25
ALARM	1	2.00	1.20	.80	1	.20	BETTY		3—.15	6—.15	10—.15	50	.15
ALCHEMIST		2—.20	4—.20	6—.20	30	.15	BILL SOWDEN		2—.12	3—.10	10—.15	Pkg.	.10
ALEC CLARK	1	.75	.50	.25	3	.20	BIT OF HEAVEN	1	.20	.15	2—.25	10	.25
ALEXANDRIA	1	.40	.25	2—.25	5	.15	BLACK OPAL	1	1.50	1.00	.60	2	.25
ALKEMADE'S TRIUMPH		2—.25	2—.15	2—.10	15	.15	BLEEDING HEART		2—.12	3—.10	10—.15	Pkg.	.10
ALLAN WATT	1	.75	.50	.25	3	.20	BLUE AIMABLE	1	.20	2—.20	3—.20	8	.15
ALLBRIGHT	1	.20	2—.20	3—.20	10	.15	BLUE BEAUTY	1	.30	.20	.10	10	.25
ALLEGRO	1	.25	.15	.10	6	.15	BLUE DANUBE		2—.12	4—.15	10—.15	Pkg.	.10
ALLEMANIA	1	.20	.15	.10	10	.20	BLUE DELIGHT	1	.15	2—.15	3—.15	15	.15
AMADOR		2—.12	3—.10	10—.15	100	.15	BLUE HERALD	1	.15	2—.15	3—.15	10	.15
ANGKOR	1	.40	.30	.20	4	.15	BLUE WONDER	1	1.50	1.00	.60	3	.25
ANNA MAY WONG	1	.30	.20	.10	5	.15	BLUTENTRAUM	1	1.50	1.00	.50	2	.25
ANNA REGINA	1	2.50	1.50	.80	1	.25	BOB WHITE		2—.12	3—.10	10—.15	Pkg.	.15
ANNE RAHM-STORFF	1	.20	.15	.10	10	.15	BRIGHTLING	1	.25	2—.25	3—.25	10	.15
APHRODITE	1	.15	.10	3—.15	15	.15	BRUNETTE	1	1.00	.50	.30	3	.25
ARABELLA	1	.25	.15	.10	10	.25	BUFFETTE	1	2.00	1.00	.60	1	.20
ARETHUSA (Holland)	1	.40	.25	2—.25	5	.15	BULLFINCH	1	.20	2—.20	3—.20	8	.15
ARMAGNA II		2—.15	4—.15	6—.15	25	.10	CAESAR		2—.15	4—.15	7—.15	15	.10
ARTEMIS	1	.15	.10	3—.15	10	.15	CAMELOT		2—.12	3—.10	6—.12	Pkg.	.10
ATHOS	1	1.00	.75	.50	2	.15	CANBERRA		4—.20	6—.20		25	.15
AUAHI	1	.50	.30	.20	10	.50	CAPEHEART	1	5.00	3.00	2.00	1	.50
AUTUMN GLORY	1	.30	.20	.10	5	.15	CARIOCA	1	.15	2—.15	3—.15	15	.15
AVIGNON	1	.15	.10	3—.15	20	.10	CAROLINE	1	1.00	.75	.50	1	.25
AWATEA	1	1.50	1.00	.60	2	.25	CENTENARY TRIUMPH	1	.30	.20	.10	10	.25
AYRSHIRE		3—.15	6—.15	10—.15	50	.15	CENTENNIAL	1	3.00	2.00	1.00	1	.25
AZALEA	1	.20	2—.25	2—.15	10	.20	CENTURION	1	.20	2—.20	3—.20	8	.15
BAD HOMBURG	1	.50	.30	.20	5	.25	CHAMOIS	1	.25	.15	3—.25	20	.25
BAD KREUZNACH	1	1.50	1.00	.50	1	.15	CHAMPLAIN		2—.12	3—.10	10—.15	Pkg.	.10
BAGDAD		2—.10	4—.15	10—.15	100	.15	CHASSEUR	1	.25	.15	3—.25	6	.10
BEITH	1	.75	.50	.25	2	.15	CHRISTABEL		2—.12	3—.10	10—.15	Pkg.	.10
							COIMBA	1	.10	2—.10	3—.10	15	.10

REMEMBER! DEPENDING ON THE SIZE OF YOUR ORDER, YOUR PRICES AR

	Per	Large 1 1/4" up	Medium 3/4"-1 1/4"	Small 3/8"-3/4"	Per	Bulblets		Per	Large 1 1/4" up	Medium 3/4"-1 1/4"	Small 3/8"-3/4"	Per	Bulblets
COLOSSUS	1	1.20	.60	.30	3	.25	LA PALOMA (Barth)	1	.10	2—.10	3—.10	25	.10
COMMANDER							LAUSANNE	1	.15	2—.15	3—.15	20	.15
KOEHL		3—.15	6—.15	10—.10	Pkg.	.10	LEANDER		2—.12	3—.10	10—.15	Pkg.	.10
CONJURER	1	.35	.20	2—.20	8	.15	LEO SCHLAGETER	1	.50	.35	.25	10	.20
COPPERFIELD	1	.75	.50	.25	3	.15	LIBELLE		2—.12	3—.10	10—.15	Pkg.	.10
CORANGAMITE	1	.10	2—.10	3—.10	Pkg.	.10	LISBETH	1	.20	2—.20	3—.20	8	.10
CREVE COEUR	1	.20	.10	2—.10	10	.20	LOUIS						
CRAIGIE	1	.20	2—.20	3—.20	8	.10	BOUMEISTER		2—.12	3—.10	10—.15	Pkg.	.10
CRUSADER	1	.25	.15	.10	10	.15	LUCIFER		2—.12	3—.10	10—.15	Pkg.	.10
DA CAPO	1	.30	.20	.10	10	.25	MADELON	1	.35	.25	.15	5	.15
DAFFODIL		2—.12	3—.10		Pkg.	.10	MAHANA	1	3.00	2.00	1.00	1	.25
D. A. HAY	1	.15	.10	2—.10	Pkg.	.10	MAHOGANY	1	.10	2—.10	3—.10	25	.10
DAILY RECORD	1	.75	.50	.25	3	.15	MAID OF ORLEANS		2—.12	3—.10	10—.15	Pkg.	.10
DANNY BOY		2—.20	4—.20	6—.20	50	.15	MAKENU	1	.25	.15	.10	8	.15
D'ARTAGNAN	1	.25	.15	.10	10	.20	MANU	1	2.00	1.25	.75	1	.20
DAYLIGHT	1	.30	.20	.10	6	.15	MARCHEN	1	.15	.10	2—.12	10	.15
DESERT GOLD	1	.50	.30	.20	3	.15	MARGOT BRUNINGS	1	2.50	1.75	.80	1	.20
DOMINATEUR		2—.15	2—.10	6—.15	Pkg.	.10	MARGARET PETER		2—.12	3—.10	10—.15	Pkg.	.10
DOON	1	.75	.50	.25	1	.20	MARIE		2—.12	3—.10	10—.15	Pkg.	.10
DO X	1	.12	2—.12	4—.15	10	.15	MARTHA	1	.25	.15	.10	8	.15
DR. A. C. McKILLOP	1	.20	2—.20	3—.20	10	.15	MARY ANSTEEN	1	.20	.10	2—.10	10	.20
DR. DURR		2—.12	3—.10	10—.15	Pkg.	.10	MARY ELIZABETH		2—.12	3—.10	10—.15	Pkg.	.10
DR. GLADYS							MARY ROSE	1	.15	.10	2—.12	10	.15
MONTGOMERY	1	.20	2—.20	3—.20	8	.15	MATTERHORN	1	1.60	1.00	.75	1	.20
DUCHESS OF KENT	1	1.00	.65	.35	2	.15	MAUNGA	1	.20	.10	2—.10	10	.20
DURBAN		2—.12	3—.10	10—.15	Pkg.	.10	MAVIS	1	.50	.35	.25	4	.25
EARLY DAWN		2—.12	3—.10	10—.15	Pkg.	.10	MAX REGER	1	.15	.10	3—.15	25	.15
EARLY PEACH		2—.12	3—.10	10—.15	Pkg.	.10	MAX SCHMELING	1	1.50	1.00	.50	1	.15
EDITH MILLS	1	.20	2—.20	3—.20	10	.15	MAYFLOWER	1	.30	.20	.10	6	.15
EDITH ROBSON		3—.15	6—.15	10—.10	Pkg.	.10	MEARNS	1	.30	.20	.10	6	.15
EMERALD	1	.20	2—.20	3—.20	8	.15	MEDALIST	1	.50	.30	.15	6	.15
E. O. BOASE	1	.50	.30	.15	4	.15	MEERSCHAUM	1	1.00	.60	.40	2	.15
ERNEST							MERRIWA	1	2.50	1.75	1.00	1	.25
CHARBONNIER	1	1.00	.75	.50	2	.15	MIKADO	1	2.50	1.75	1.00	1	.25
ESME DESAILLY	1	.10	2—.10	3—.10	Pkg.	.10	MIKELLINA	1	.25	.15	2—.15	5	.15
ETRURIA	1	.30	.20	.10	5	.15	MILFORD	1	.15	.10	2—.10	25	.15
EUIDES	1	.20	.15	.10	15	.20	MINNOCK	1	.15	2—.15	3—.15	20	.15
EULALIE	1	.35	.25	.15	5	.15	MINUET		3—.15	6—.15	10—.10	Pkg.	.10
EVADNE	1	.20	2—.20	3—.20	8	.15	MISS ALAMEDA		2—.12	3—.10	10—.15	Pkg.	.10
EVELYN STINTON	1	.25	2—.25	2—.15	8	.15	MISS HARRIET		3—.20	6—.20	9—.20	50	.15
FAHNENJUNKER		2—.12	3—.10	10—.15	Pkg.	.10	MISS J. NATHAN	1	.20	2—.20	3—.20	10	.15
FALCON	1	.30	.20	.10	6	.15	MISS NEW						
FAVORITE	1	.25	.15	2—.15	8	.15	ZEALAND	1	.20	.12	.10	10	.20
FELICITAS	1	.30	.20	.10	5	.15	MOANA-NUI	1	.50	.30	.15	6	.15
FIREFLAME	1	.30	.20	.10	6	.15	MOANA	1	.50	.30	.15	6	.15
FIREOPAL	1	.35	.25	.15	5	.15	MOGUNTIA	1	.35	.25	.15	5	.15
FLAMING METEOR		2—.14	3—.10	10—.15	50	.10	MOONDARA	1	.10	2—.10	3—.10	Pkg.	.10
FORTH	1	.25	2—.25	2—.15	8	.15	MOORISH KING	1	.10	2—.10	3—.10	20	.15
FRALANCE	1	2.00	1.25	.75	1	.20	MORGENROTE	1	.50	.30	.15	6	.15
FRANK J. McCOY		2—.10	4—.10	10—.10	Pkg.	.10	MORONGO	1	.15	2—.15	3—.15	10	.15
FRASCATI	1	1.00	.60	.40	2	.15	MOTHER MACHREE		2—.12	3—.10	10—.15	Pkg.	.10
FRAU AENNY							MR. FREDERICK						
FORSTER	1	.60	.40	.20	3	.15	CHRIST		2—.15	4—.15	6—.15	40	.15
FRAU DR. HANIEL	1	.25	2—.25	2—.15	8	.15	MR. PASKELL	1	.35	.25			
FRAU PROF. GOCHT	1	.50	.30	.20	5	.25	MR. WM. CUTH-						
FULL VALUE	1	.15	2—.15	3—.15	15	.15	BERTSON		2—.12	3—.10	10—.15	Pkg.	.10
GABRIEL	1	.10	2—.10	3—.10	30	.15	MRS. C. P. WORLEY	1	.50	.35	.15	4	.15
GATE OF HEAVEN		2—.12	3—.10	10—.15	Pkg.	.10	MRS. G. G. WORREY	1	5.00		3.00	1	.50
GEHEIMRAT							MRS. G. WADE	1	.10	2—.12	3—.10	25	.15
DUISBERG	1	.50	.30	.20	4	.15	MRS. J. J. CLEN-						
GENERAL BALBOA	1	.50	.30	.20	3	.15	DENNIN	1	.15	2—.15	3—.15	15	.15
GERTRUDE GREY		2—.15	4—.15	6—.15	Pkg.	.15	MRS. ROBERT NASH	1	8.00	5.00	3.00	1	.75
GERTRUDE							MRS. T. E. LANG-						
SWENSON	1	.15	.10	2—.10	40	.15	FORD		2—.12	3—.10	10—.15	Pkg.	.10
GLADDIE BOY		2—.12	3—.10		Pkg.	.10	MRS. WHITELEY	1	.15	2—.15			
GLADYS	1	.10	2—.15	2—.10	25	.10	NARBETHONG	1	2.00				
GLADYS CLEGG			2—.15	4—.15	15	.10	NEREUS	1	.25	.15	.10	8	.15
GLEN	1	.15	.10	2—.10	20	.15	NEW ERA	1	.75	.45	.20	5	.30
GLOWING EMBERS	1	1.50	1.00	.50	2	.20	NINTH SYMPHONY	1	.20	.12	2—.14	5	.10
GOLD DUST	1	.25	.15	.10	10	.15	NOCTURNO	1	.25	.15	.10	8	.15
GOLDEN GODDESS	1	.15					NOEL REEVE		2—.12	3—.10	10—.15	Pkg.	.10
GOLD LACK	1	1.00	.60	.30	1	.10	OKARINA	1	.30	.20	.15	6	.15
GRAFIN LIVIA							OMAKA	1	.40	.20	2—.20	6	.15
CHOTEK	1	.20	.15	.10	10	.15	OPAWA	1	.40	.20	2—.20	6	.15
GRAF ZEPPELIN		2—.12	3—.10		Pkg.	.10	ORANGE	1	.40	.20	2—.20	6	.15
GREEN LIGHT	1	.50	.35	.25	4	.25	ORANGE PRINCESS		2—.12	3—.10	10—.15	Pkg.	.10
GREYWING	1	.40	.30	.20	5	.15	ORANGE TRIUMPH	1	.30	.20	.10	5	.15
GUTENBERG	1	.30	.20	.10	8	.15	ORLANDO		2—.12	3—.10	10—.15	Pkg.	.10
HAMLET	1	.30	.20	.10	8	.15	OUR SELECTION		2—.12	3—.10	10—.15	Pkg.	.10
HAPPINESS	1	.20	2—.20	3—.20	10	.15	PARADISE	1	.10	2—.12	3—.10	25	.10
HAROLD LOGAN	1	.30	.20	.10	6	.15	PASTEUR		2—.12	3—.10	10—.15	Pkg.	.10
HEALESVILLE							PASTORALE	1	.25	.15	.10	8	.15
GLORY		2—.15	4—.15	6—.15	20	.15	PAUL DESCHANEL		2—.12	3—.10	10—.15	Pkg.	.10
HEBE	1	.30	.20	.10	6	.15	PAUL GRAMPEL	1	1.00	.50	.30	2	.15
HEILIGTUM	1	.50	.35	.25	10	.20	P. D. VAN MORUIK	1	.20	2—.20	3—.20	10	.15
HELEN DUNCAN	1	.40	.25	.15	5	.15	PEGGY LOU	1	1.00	.75	.50	1	.20
HEREWAKA	1	.40	.25	.15	5	.15	PELEGRINA		3—.15	6—.15	10—.10	Pkg.	.10
HIGHLAND CHIEF	1	2.00	1.25	.80			PFITZER'S						
HINDENBURG'S							MASTERPIECE	1	1.00	.75	.60	1	.10
MEMORY	1	6.00	4.00	2.00	1	.60	PHYLLIS						
HIS MAJESTY	1	.30	.20	.10	6	.15	McQUISTON	1	2—.15	2—.10	3—.10	50	.15
HONEYMOON	1	5.00	3.00	2.00	1	.50	PICARDY		3—.15	6—.15	10—.10	Pkg.	.10
HORST WESSEL	1	.50	.35	.25	10	.20	PIMPERNEL		3—.15	6—.15	10—.10	Pkg.	.10
IOLANTHE	1	.25	.15	.10	8	.15	PITITI	1	.12	2—.12	3—.10	12	.10
IRENE		2—.20	4—.20	6—.20	20	.15	POESY	1	.25	.15	.10	8	.15
ISOLA BELLA	1	.35	.25	.15	5	.15	POLAR ICE		2—.12	3—.10	10—.15	35	.10
JESSIE		2—.12	3—.10	10—.15	Pkg.	.10	PRALUDIUM	1	.35	.25	.15	5	.15
JOHN RAMSAY		2—.12	3—.10	10—.15	Pkg.	.10	PROF. VON						
JOH. S. BACH	1	.10	2—.12	3—.10	20	.15	SLOGTERN		3—.15	6—.15	10—.10	Pkg.	.10
JOSEPH HAYDEN	1	2.00	1.50	1.00	1	.30	QUEEN MARY		2—.20	4—.20	6—.20	35	.10
KASSEL		2—.12	3—.10	10—.15	Pkg.	.10	RAEMOS	1	.75	.50	.25	3	.15
KING COYLE	1	.30	.20	.10	6	.15	RAMONA	1	.30	.20	.10	6	.15
KINGSFORD SMITH	1	.10	2—.12				RAMSAY Mac-						
KOCHBRUNNEN-							DONALD	1	.25	.15	.10	10	.20
GEIST	1	.50	.30	.15	6	.15	RANGITATA	1	.20	2—.20	3—.20	10	.15
KRIMHILDE		3—.15	6—.15	10—.10	Pkg.	.10	RANGITIKI	1	.20	2—.20	3—.20	10	.15
KRYTBERG	1	.60	.40	.20	4	.15	RAPTURE		3—.15	6—.15	10—.10	Pkg.	.10
LAIDLEY		3—.20	5—.20	10—.20	50	.20	RATANA	1	.30	.20	.10	6	.15
LA FIESTA	1	.25	.15	.10	6	.15	RECORDER	1	.20	2—.20	3—.20	10	.15

FROM 1/5 TO 1/3 LESS THAN LISTED. BE SU RE TO SEE SPECIAL FALL DISCOUNT.

	Per	Large 1¼" up	Medium ¾"-1¼"	Small ¾"-¾"	Per	Bulblets
RED BEAUTY	1	.10	2—.10	3—.10	15	.10
RED ENSIGN	1	3.00			1	.30
RED GIANT	1	1.00	.60	.30	2	.15
RED KNIGHT	1	.40	.25	2—.25	5	.15
RED LORY		3—.15	6—.15	10—.10	100	.15
REVALUATION	1	.10	2—.10	3—.10	15	.10
REWI FALLU	1	.50	.25	.15	5	.25
REX	1	.30	.20	.10	6	.15
RIMA	1	1.20	.60	.30	3	.25
ROI SOLEIL		3—.15	6—.15	10—.10	Pkg.	.10
RONA	1	2.50	1.75	1.25	1	.25
RONGA	1	.35	.25	.15	5	.15
ROSALIND	1	.50	.30	.20	4	.20
ROSE DAWN	1	3.00	2.00	1.25	1	.30
ROSE CARON	1	.20	.15	.10	8	.15
ROSEMARY	1	.80	.45	.30	3	.20
ROSEMARIE						
PFITZER		2—.15	5—.20	5—.10	50	.15
ROTENBERG	1	.25	.15	2—.15	5	.15
ROYAL DUTCH	1	.25	.15	2—.15	5	.15
ROYAL GOLD	1	1.75	1.25	.75	2	.25
RUDESHEIM	1	.75	.50	.25	2	.15
RUDOLF SERKIN	1	.35	.25	.15	5	.15
R. Y. MAIR	1	.20	2—.20	3—.20	20	.15
SAARLAND	1	1.00	.50	.35	2	.15
SALADIN	1	1.00	.50	.35	2	.15
SALBACH'S ORCHID		3—.15	6—.15	12—.15	Pkg.	.10
SARASATE	1	.80	.45	.30	3	.15
SCHERZO	1	1.50	.75	.50	1	.15
SHEEN		2—.15	2—.10	6—.15	40	.10
SHIRLEY TEMPLE	1	.75	.40	.20	5	.20
SHOT SILK	1	.50	.30	.20	3	.15
SIR HUBERT						
WILKINS	1	.20	.15	.10	8	.15
SNOWDEN		3—.15	6—.15	10—.10	Pkg.	.10
SNOW PRINCESS	1	3.00	2.50	1.50	1	.35
SOMMERKLEID	1	1.00	.50	.35	3	.15
SONATINE		2—.12	3—.10	10—.15	Pkg.	.10
SOUTHERN CROSS		3—.15	6—.15	10—.10	Pkg.	.10
SOUTHPORT	1	.30	.20	2—.20	10	.20
ST. ALBANS	1	.30	.20	2—.20	10	.20
STAR OF						
BETHLEHEM		2—.15	2—.10	4—.10	20	.10
STORM						
TRIUMPHANT	1	.15	.10	2—.10	20	.15

WHOLESALE PRICES — F. O. B. NEW BEDFORD, MASS.

25 or more at the 100 rate; 250 or more at the 1000 rate; 500 bulblets at the 1000 rate; one pint at the quart rate. If you desire thousand lots of any of the varieties in this wholesale list that are quoted by the hundred, I will be glad to give you a per thousand price if you will advise me the variety and the size you desire.

Discounts and specials do not apply to wholesale prices except that on orders received before January 15,

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets	
								1000	Quart
ANNE RAHMSTORFF..	100	12.00	10.00	7.00	5.00	4.00	3.00	4.00	12.00
ARMAGNA II	100	5.00	4.00	3.20	2.80	2.40	2.00	2.00	6.00
BAGDAD	100	2.00	1.60	1.40	1.20	.80	.70	.60	1.50
	1000	16.00	12.80	11.20	9.60	6.40	5.60		
BETTY	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	3.00
BILL SOWDEN	100	2.40	1.80	1.40	1.20	.80	.70	.75	1.75
	1000	19.20	14.40	11.20	9.60	6.40	5.00		
BLACK OPAL	100	100.00	80.00	60.00	40.00	30.00	20.00	75.00	
BLUE DELIGHT	100	9.00	8.00	6.50	5.60	4.80	4.00	3.00	12.00
CAMELOT	100	2.00	1.60	1.20	1.00	.80	.60	.75	1.75
	1000	16.00	12.80	9.60	8.00	6.40	4.80		
CANBERRA	100	2.00	1.60					.75	
CHRISTABEL	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	3.00
COIMBA	100	6.00	5.00	4.00	3.00	2.00	1.50	2.50	6.00
COMMANDER KOEHL..	100	2.20	1.80	1.40	1.00	.80	.60	.50	1.25
	1000	17.60	14.40	11.20	8.00	6.40	4.80		
DAFFODIL	100	4.00	3.20	2.40					
DR. A. C. MCKILLOP..	100	10.00	8.00	6.40	4.80	3.20	2.40	8.00	15.00
DR. DURR	100	2.00	1.60	1.20	1.00	.80	.60	.75	1.75
	1000	16.00	12.80	9.60	8.00	6.40	4.80		
EARLY DAWN	100	1.80	1.40	1.10	.90	.70	.50	.50	1.25
	1000	14.00	11.20	8.80	7.00	5.00	4.00		
EDITH ROBSON	100	2.00	1.60	1.20	1.00	.80	.70	.80	2.00
	1000	16.00	12.80	9.60	8.00	6.40	5.60		
EVELYN STINTON	100	14.00	11.50	9.00	6.50	4.50	3.50	8.00	18.00
FAHNENJUNKER	100	3.50	2.75	2.00	1.50	1.40	1.25	.80	2.50
FRANK J. McCOY	100	2.20	1.80	1.40	1.00	.80	.60	.50	1.25
	1000	17.60	12.40	11.20	8.00	6.40	4.80		
GATE OF HEAVEN	100	2.80	2.20	1.80	1.40	1.00	.80	1.00	3.00
GERTRUDE SWENSON ..	100	12.00	10.00	8.00	5.00	3.50	2.50	5.00	
GLEN	100	8.00	6.00	4.00	3.00	2.00	1.40	2.00	5.00
GRAF ZEPPLIN	100	2.00	1.60	1.20	1.00	.80	.70	.50	1.25
	1000	16.00	12.80	9.60	8.00	6.40	5.60		
IRENE	100	4.00	3.20	2.40	1.60	1.40	1.25	3.00	
JESSIE	100	4.00	3.20	2.40	1.60	1.40	1.25	2.00	5.00
KASSEL	100	4.00	3.20	2.40	1.60	1.40	1.25	2.00	5.00
KRIMHILDE	100	2.80	2.20	1.80	1.40	1.00	.80	.75	2.00
	1000	20.40	17.60	14.40	11.20	8.00	6.40		
LAIDLEY	100	5.00	4.25	3.50	3.00	2.50	2.00	3.00	
LA PALOMA (Barth)..	100	6.00	5.00	4.00	3.00	2.50	2.00	2.50	6.00
LAUSANNE	100			4.00	3.00	2.00	1.40	4.00	
LIBELLE	100	2.20	1.80	1.30	1.00	.80	.70	.75	1.60
	1000	17.60	14.40	10.40	8.00	6.40	5.60		
LOUIS BOUMEISTER ..	100	2.80	2.20	1.80	1.40	1.00	.80	.75	2.00
	1000	22.40	17.60	14.40	11.20	8.00	6.40		
LUCIFER	100	2.50	2.00	1.60	1.30	.80	.60	.80	2.00
	1000	20.00	16.00	12.80	10.40	6.40	4.80		
MAID OF ORLEANS	100	2.40	1.90	1.50	1.30	.90	.70	.80	2.00
	1000	18.00	14.00	12.00	9.00	7.00	5.00		
MARGARET PETER	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	
MARIE	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	2.50
MARY ROSE	100	8.00	7.00	6.00	5.00	4.00	3.00	3.00	8.00
MINNOCK	100	8.00	6.00	4.00	3.00	2.00	1.40	2.00	5.00
MINUET	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		

	Per	Large 1¼" up	Medium ¾"-1¼"	Small ¾"-¾"	Per	Bulblets
SUNNYSIDE	1	.30	.20	2—.20	5	.15
SUSSEX		2—.12	3—.10	10—.15	Pkg.	.10
SURFSIDE	1	2.50	1.50	.80	1	.25
TAGORE	1	1.50	1.00	.50	1	.15
TAIAROA		2—.15	2—.10	4—.10	25	.10
TAINUI	1	.25	.15	2—.15	5	.15
TAKINA	1	.20	2—.20	3—.20	20	.15
TAMAKI	1	.10	2—.10	3—.10	Pkg.	.10
TAMAROA	1	.50	.30	.20	4	.20
TANGERINE		2—.12	3—.10	10—.15	Pkg.	.10
TANIWHA	1	.50	.30	.20	4	.20
TASMAN	1	.50	.30	.20	4	.20
THISTLE DEW	1	5.00	3.00	2.00	1	.50
THREE LO	1	.15	.10	2—.12	10	.15
TIP TOP		2—.15	2—.10	6—.15	Pkg.	.10
TOA	1	.15	.10	2—.10	15	.15
TOKEN	1	.15	.10	2—.15	10	.15
TONGOLA	1	2.50	1.75	1.00	1	.25
TRAUMEREI	1	.20	2—.20	3—.20	20	.15
TUNIA'S BLUE	1	1.50	1.00	.60	2	.15
TUNIA'S TRIUMPH....	1	3.50	2.25	1.25	1	.35
UPPER TEN	1	.10	2—.10	3—.10	Pkg.	.10
VAGABOND PRINCE ..	1	.20	.15	.10	15	.20
VAN TIENHOVEN	1	.20	2—.20	3—.20	20	.15
VATER RHEIM	1	.50	.30	.20	4	.20
VELA	1	.50	.30	.20	4	.20
VERONICA	1	.10	2—.10	3—.10	Pkg.	.10
VREDENBURG	1	2.00	1.20	.60	1	.20
WAIKAWA	1	2.00	1.25	.75	1	.15
WAIRAU	1	.35	.25	.15	5	.15
WALK-OVER	1	2.00	1.20	.60	1	.20
WALKURE	1	.25	.15	2—.15	5	.15
WAMPUM	1	5.00	3.00	2.00	1	.50
WHERO	1	.20	.15	.10	10	.15
WHITE COLOSSUS ..	1	.50	.30	.20	10	.50
WHITE ORCHID		3—.15	6—.15	10—.10	50	.15
WHITE						
TRIUMPHATOR	1	.25	.15	2—.15	5	.15
WITTLESBACH	1	.35	.25	.15	5	.15
WURTEMBERGIA		3—.15	6—.15		Pkg.	.10
YELLOW						
PERFECTION		3—.15	6—.15	10—.10	Pkg.	.10
ZAUBERFLOTE	1	.25	.15	.10	5	.10
ZAUBERIN	1	.10	2—.10	3—.10	15	.10
ZUNI	1	1.20	.60	.30	1	.10

accompanied by cash in full, we will add 10% overcount if the order is over \$15.00. If over \$30.00 we will add 15% overcount.

If out of size ordered we will send next smaller size and add enough extra to offset the difference in price unless otherwise requested.

All Stock Subject to Prior Sale.

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets	
								1000	Quart
MISS NEW ZEALAND..	100	15.00	12.00	9.00	7.50	6.00	4.00	10.00	
	1000	120.00	96.00	72.00	60.00	48.00	32.00		
MOONDARA	100	6.00	5.00	4.00	3.00	2.00	1.50	2.50	6.00
MOTHER MACHREE ..	100	2.40	2.00	1.60	1.20	.80	.60	1.00	2.25
	1000	20.00	17.00	13.00	10.00	7.00	5.00		
MR. FREDERICK CHRIST	100	5.00	4.25	3.50	3.00	2.50	2.00	3.00	
MR. WM. CUTHBERT- SON	100	3.00	2.50	2.00	1.25	1.00	.80	.75	2.25
	1000	24.00	20.00	16.00	12.00	8.00	6.40		
MRS. G. WADE	100	6.00	5.00	4.00	3.00	2.00	1.50	1.75	5.00
MRS. T. E. LANGFORD.	100	3.00	2.50	2.00	1.25	1.00	.80	.75	2.25
	1000	24.00	20.00	16.00	12.00	8.00	6.40		
NOEL REEVE	100	4.00	3.20	2.40	1.60	1.40	1.25	.80	2.25
ORLANDO	100	4.00	3.20	2.40	1.60	1.40	1.25	.80	2.25
	1000	32.00	25.60	19.20	12.80	11.20	10.00		
OUR SELECTION	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		
PARADISE	100	6.00	5.00	4.00	3.00	2.00	1.50	1.75	5.00
PAUL DESCHANEL	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	2.50
PELEGRINA	100	2.40	1.80	1.20	1.00	.70	.50	.80	2.00
	1000	19.20	14.40	9.60	8.00	5.60	4.00		
PICARDY	100	2.00	1.50	.90	.70	.50	.40	.50	1.00
	1000	16.00	12.00	7.20	5.60	4.00	2.25		
PIMPERNEL	100	3.00	2.50	2.00	1.50	1.00	.70	1.00	3.00
	1000	24.00	20.00	16.00	12.00	8.00	5.60		
POLAR ICE	100	3.00	2.40	1.80	1.20	1.00	.80	1.50	4.00
	1000	24.00	19.20	14.40	9.60	8.00	6.40		
PROF. VON SLOGTERN	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
RAPTURE	100	2.00	1.60	1.20	1.00	.80	.60	.50	1.25
	1000	16.00	12.00	9.00	7.00	5.00	4.00		
RED LORY	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		
ROI SOLEIL	100	3.00	2.40	1.80	1.20	1.00	.80	.75	2.00
	1000	24.00	19.20	14.40	9.60	8.00	6.40		
ROSEMARIE PFITZER..	100	5.00	4.20	3.50	2.50	1.60	1.20	1.25	3.50
R. Y. MAIR	100	10.00	8.00	6.40	4.80	3.20	2.40	8.00	15.00
SALBACH'S ORCHID ..	100	2.00	1.60	1.20	1.00	.80	.60	.50	1.25
SNOWDEN	100			1.60	1.30	.80	.60	.80	2.00
SONATINE	100	3.00	2.40	1.80	1.20	1.00	.80	.75	2.00
	1000	24.00	19.20	14.40	10.00	8.00	6.50		
SOUTHERN CROSS ...	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		
STAR OF BETHLEHEM	100	6.00	4.40	2.80	2.40	2.00	1.60	3.00	12.00
	1000	48.00	35.20	22.40	19.20	16.00	12.80		
TAKINA	100	12.00	10.00	8.00	6.00	4.00	3.00	4.00	12.00
TANGERINE	100	3.00	2.40	1.80	1.20	1.00	.80	.75	2.00
	1000	24.00	19.20	14.40	9.60	8.00	6.40		
TASMAN	100	30.00	24.00	18.00	14.00	10.00	8.00	15.00	40.00
WHITE ORCHID	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		
WHITE TRIUMPHATOR	100	12.00	10.00	7.00	5.00	4.00	3.00	4.00	12.00
WURTEMBERGIA	100	2.40	2.00	1.60				1.00	2.50
YELLOW PERFECTION	100	2.20	1.80	1.40	1.10	.80	.65	.60	1.50
	1000	17.60	14.40	11.20	8.80	6.40	5.20		